

Nancy Watkins

FCAS, MAAA

Principal, Consulting Actuary



CURRENT RESPONSIBILITY

Nancy is a principal and consulting actuary with the Property and Casualty practice in Milliman's San Francisco office. She manages an actuarial consulting practice that specializes in property insurance and predictive modeling. She joined the firm in 1997.

EXPERIENCE

Nancy's consulting engagements include pricing and product development, predictive modeling, target marketing analysis, competitive rate analysis, use of catastrophe models and third party data, loss reserve analysis and certification, litigation support, reinsurance risk transfer analysis, reinsurance commutation support, software development support and market analysis, mergers and acquisitions support, and expert witness testimony.

Her clients include domestic and international insurance and reinsurance companies, virtual insurance companies, insurance software developers, self-insured companies, managing general agencies, venture capitalists, governmental entities, and attorneys.

Nancy was president of Watkins Consulting Co. in Atlanta for six years. Prior to that, she was a senior manager and consulting actuary at Price Waterhouse. She also worked as an actuary for John Hancock Reinsurance and for Aetna Life & Casualty.

PRESENTATIONS AND PUBLICATIONS

Nancy has published articles, given presentations, and taught courses about property insurance, ratemaking, predictive modeling, reinsurance, risk transfer, financial reporting, and virtual insurance companies.

PROFESSIONAL DESIGNATIONS

- Fellow, Casualty Actuarial Society
- Member, American Academy of Actuaries

AFFILIATIONS

- Nancy has participated in thought leadership forums sponsored by Property Casualty Insurers Association of America to address property insurance availability and affordability issues.
- Nancy served as chair of the American Academy of Actuaries Committee on Property and Liability Financial Reporting, member of the Financial Reporting Council, and member of the Casualty Practice Council.
- She was co-chair of an American Academy of Actuaries working group on a white paper defining "best estimates."
- Nancy served as a member of the Casualty Actuarial Society Committee on Special Interest Seminars and the Casualty Actuarial Society Committee on Reinsurance Research.

EDUCATION

- BS, Mathematical Science, University of North Carolina, Chapel Hill

